HOWARD 2004 ANNUAL COUNTY PROFILE

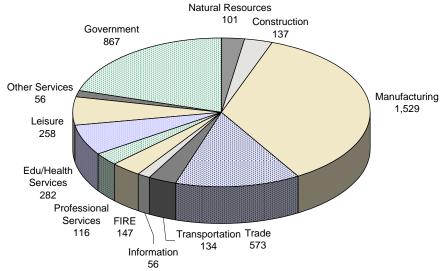
Executive Summary

As of 2003, Howard County's largest private sector was Manufacturing, representing 35.93 percent (1,529) of the county's total covered employment of 4,256. Over 90 percent of this sector's employment is in the Transportation Equipment Manufacturing industry. The county's total employment increased by 0.52 percent since 2002 and the average annual wage increased by 4.57 percent to \$24,744 for all industries.

Howard County's average weekly wage for all industries was \$476 for 2003. This was an increase of 4.62 percent since 2002. The highest average weekly wage for a private sector was Wholesale Trade, averaging \$647 with gross total wages of \$6.7 million. The Natural Resources & Mining sector had the largest percentage increase in average weekly wage of 10.10 percent (\$29) between 2002 and 2003.



2003 Industry Breakout by Employment in Howard County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	Featherlite Mfg	Manufacturing
2	Donaldson Company	Manufacturing
3	Iowa Contract Fabricators	Manufacturing
4	Alum Line	Manufacturing
5	Plantpeddler	Agriculture
6	Seedorff Masonry Industries	Manufacturing
7	Colonial Manor Of Elma	Health Services
8	Cresco Union Savings Bank	Finance and Insurance
9	Cresco Care Center	Health Services
10	Fareway Stores	Retail Trade

QUICK FACTS

Covered Employment (2003)

		70
Total Employment	4,256	0.301
Average Weekly Wage	\$476	80.5 ²
Largest Private Sector:	1,529	0.70 ³
Manufacturing		

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	9,784	80
Growth % since 1990	-0.3%	53
2003 Unemployment Rate	4.0%	58
2002 Per Capita Personal Income	\$25,943	49
2000 Median Household Income	\$34,641	68
5		

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Howard County

Reporting Units				Employment			
2002	2003	% Change		2002	2003	% Change	
317	323	1.89%	Total All Industries	4,234	4,256	0.52%	
290	293	1.03%	Private Business	3,381	3,388	0.21%	
8	7	-12.50%	Ag/Natural Resources & Mining	102	101	-0.98%	
26	27	3.85%	Construction	135	137	1.48%	
27	26	-3.70%	Manufacturing	1,581	1,529	-3.29%	
74	76	2.70%	Trade	551	573	3.99%	
26	26	0.00%	Wholesale Trade	204	200	-1.96%	
48	50	4.17%	Retail Trade	347	374	7.78%	
16	18	12.50%	Transportation & Utilities	124	134	8.06%	
7	8	14.29%	Information	56	56	0.00%	
28	28	0.00%	Finance, Insurance, and Real Estate	148	147	-0.68%	
25	27	8.00%	Professional & Business Services	113	116	2.65%	
25	24	-4.00%	Education & Health Services	291	282	-3.09%	
31	33	6.45%	Leisure & Hospitality	224	258	15.18%	
22	21	-4.55%	Other Services	56	56	0.00%	
27	30	11.11%	Government	853	867	1.64%	
3	3	0.00%	State	7	6	-14.29%	
19	23	21.05%	Local	805	822	2.11%	
5	5	0.00%	Federal	41	40	-2.44%	

QUICK FACTS

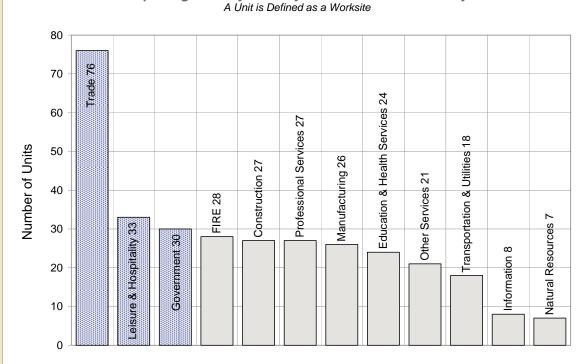
Howard County's Largest Industries by Worksites

Wholesale & Retail Trade 76

Leisure & Hospitality 33

Government 30

Reporting Units by Industry in 2003 in Howard County



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

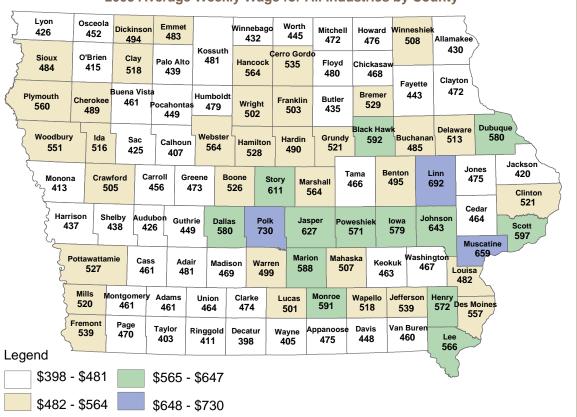
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Howard County

Average Annual Wage			Annual Wag	e		Average Weekly Wage				Wage
2002 2003		% Change		2002		2003		% Change		
\$	23,662	\$	24,744	4.57%	Total All Industries	\$	455	\$	476	4.62%
\$	24,064	\$	25,258	4.96%	Private Business	\$	463	\$	486	4.97%
\$	14,939	\$	16,418	9.90%	Ag/Natural Resources & Mining	\$	287	\$	316	10.10%
\$	26,521	\$	26,740	0.83%	Construction	\$	510	\$	514	0.78%
\$	28,897	\$	31,381	8.60%	Manufacturing	\$	556	\$	603	8.45%
\$	22,165	\$	23,446	5.78%	Trade	\$	426	\$	451	5.87%
\$	31,408	\$	33,643	7.11%	Wholesale Trade	\$	604	\$	647	7.12%
\$	16,730	\$	17,931	7.18%	Retail Trade	\$	322	\$	345	7.14%
\$	29,136	\$	30,167	3.54%	Transportation & Utilities	\$	560	\$	580	3.57%
\$	13,614	\$	13,668	0.40%	Information	\$	262	\$	263	0.38%
\$	30,346	\$	32,499	7.09%	Finance, Insurance, Real Estate	\$	584	\$	625	7.02%
\$	21,735	\$	21,568	-0.77%	Professional & Business Services	\$	418	\$	415	-0.72%
\$	17,583	\$	16,405	-6.70%	Education & Health Services	\$	338	\$	315	-6.80%
\$	5,535	\$	5,565	0.54%	Leisure & Hospitality	\$	106	\$	107	0.94%
\$	12,094	\$	12,278	1.52%	Other Services	\$	233	\$	236	1.29%
\$	22,070	\$	22,763	3.14%	Government	\$	424	\$	438	3.30%
\$	33,472	\$	29,579	-11.63%	State	\$	644	\$	569	-11.65%
\$	21,569	\$	22,311	3.44%	Local	\$	415	\$	429	3.37%
\$	29,965	\$	30,476	1.70%	Federal	\$	576	\$	586	1.74%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Howard \$476

Rank Among All 99 Iowa Counties -56-

> Statewide \$591

> > Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

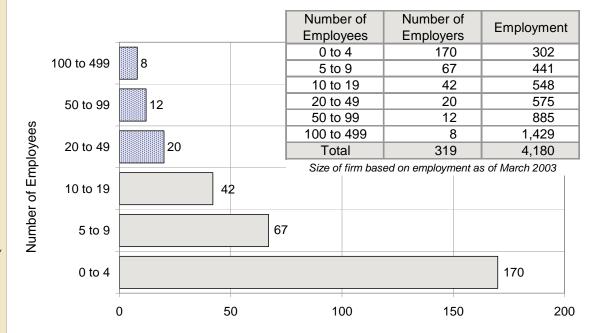
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Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Howard County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT Des Moines, lowa 50319-0209

